

Real Estate Agents

Maloney Properties Brokerage Division is looking to hire ambitious and energetic full-time Real Estate Agents to follow.

We currently our marketing 36 condos 15 minutes outside Boston. We are looking to hire agents to assist with showing and hosting open houses.

In addition, we have built a great website that provides 70 - 80 leads per month. This means instant leads without paying for your own lead generation marketing. This is a huge benefit and cost savings for agents. We only have a limited spots available.

We use a sophisticated Contact Management System (CMS). The features of this system includes:

1. It provides a score on the lead activity, the higher means that buyer is actively looking at properties and is ready to buy.
2. It allows you to see what properties they are viewing
3. Track how leads found our website
4. Send them pre-written email drip campaigns to stay in touch with them
5. Setup property saved property searches

We offer training on:

- Reviewing your lead conversion goals by implementing a weekly productivity sheet
- How to successfully convert leads through various strategies
- Digital marketing strategies

Agents must be able to provide coverage Boston and north of Boston. Towns include: Andover, North Andover, Tewksbury, Methuen, Wilmington, North Reading, Reading, Woburn, Burlington, Waltham, Stoneham, Medford, and Everett.

Pay: 55/45 split

Please visit our website at www.maloneyrealestate.com.

Must have experience and an active Real Estate Sales License.

Maloney Properties is an Equal Opportunity Employer.

Interested candidates should email your resume to:

Michelle Spicer
Director of Human Resources
27 Mica Lane
Wellesley, MA 02481
617-209-5248
m Spicer@maloneyproperties.com